

CMA Statistics for 2012 YTD Low Rises Pelican Bay

Selection Criteria: 01/01/2012 - 12/31/2012 Closed and Unsold Properties

| | <u>Sold List Price</u> | <u>Sold Price*</u> | <u>Unsold/Expired</u> |
|--|------------------------|--------------------|-----------------------|
| Total Number of Listings | 108 | 108 | 82 |
| Average Days on the Market | 205 | 205 | 239 |
| Low Price | 264,900 | 234,500 | 248,200 |
| Median Price | 427,000 | 385,000 | 399,900 |
| High Price | 849,000 | 810,000 | 1,100,000 |
| Average Price | 449,961 | 421,606 | 435,141 |
| Avg Price per sq/ft Under Air | 263.04 | 246.47 | 270.39 |
| List to Sale Price Differential | | 6.30% | |