

Market Statistics Report for 2013 First Quarter Pelican Bay Statistics

Selection Criteria: 01/01/2013 - 03/31/2012 Closed, Withdrawn, Terminated & Expired Properties

Off Market Listings				Avg List Price	Avg Sold Price	List to	Avg Days	Avg List\$	
<u>Property Type</u>	<u>Bedrooms</u>	<u># of Solds</u>	<u>% Sold</u>	<u>of Sold</u>	<u>of Sold</u>	<u>Sold Dif%</u>	<u>on Mkt</u>	<u>Not Sold</u>	<u>% Expired</u>
Low Rise (1-3 Floors)	All	25	100%	542,716	516,280	95%	105	575,260	38%
	2 Bed	4	50%	377,450	352,500	93%	93	374,500	50%
	2+Den	5	63%	395,060	365,200	92%	159	437,667	38%
	3 Bed	10	67%	534,180	501,450	94%	97	489,580	33%
	3+Den	6	67%	790,167	776,083	98%	80	1,123,333	33%
Mid Rise (4-7 Floors)	All	5	45%	521,680	491,400	94%	214	721,833	55%
	2 Bed	2	100%	447,250	407,500	91%	268		0%
	2+Den	1	25%	539,000	517,000	96%	144	602,333	75%
	3 Bed	2	40%	587,450	562,500	96%	195	841,333	60%
High Rise (8 or more)	All	49	75%	1,316,261	1,216,957	92%	229	1,363,481	25%
	2 Bed	12	67%	613,033	579,417	95%	244	510,783	33%
	2+Den	14	93%	1,059,493	973,779	92%	237	520,000	7%
	3 Bed	13	65%	1,094,577	1,010,808	92%	246	1,921,143	35%
	3+Den	7	78%	1,964,714	1,817,071	92%	148	2,391,500	22%
	4+Den	1	100%	2,450,000	2,235,000	91%	380		0%
Single Family	6 or More	2	100%	5,937,500	5,475,000	92%	171		0%
	All	6	55%	1,401,667	1,302,917	93%	177	1,711,000	45%
	3 Bed	1	50%	995,000	950,000	95%	78	995,000	0%
	3+Den	4	67%	1,672,500	1,554,375	93%	197	1,345,000	33%
Villa Attached	5+Den	1	100%	725,000	650,000	90%	197		0%
	All	4	50%	868,475	833,750	96%	82	1,032,000	50%
	3 Bed	3	60%	774,633	745,000	96%	79	1,045,000	40%
Villa Detached	3+Den	1	33%	1,150,000	1,100,000	96%	90	1,019,000	67%
	All	4	67%	1,045,500	946,250	91%	103	1,970,000	33%
	2 Bed	1	100%	638,000	620,000	97%	176		0%
	3 Bed	2	67%	774,500	757,500	98%	90	1,795,000	33%
	5 Bed	1	50%	1,995,000	1,650,000	83%	54	2,145,000	50%